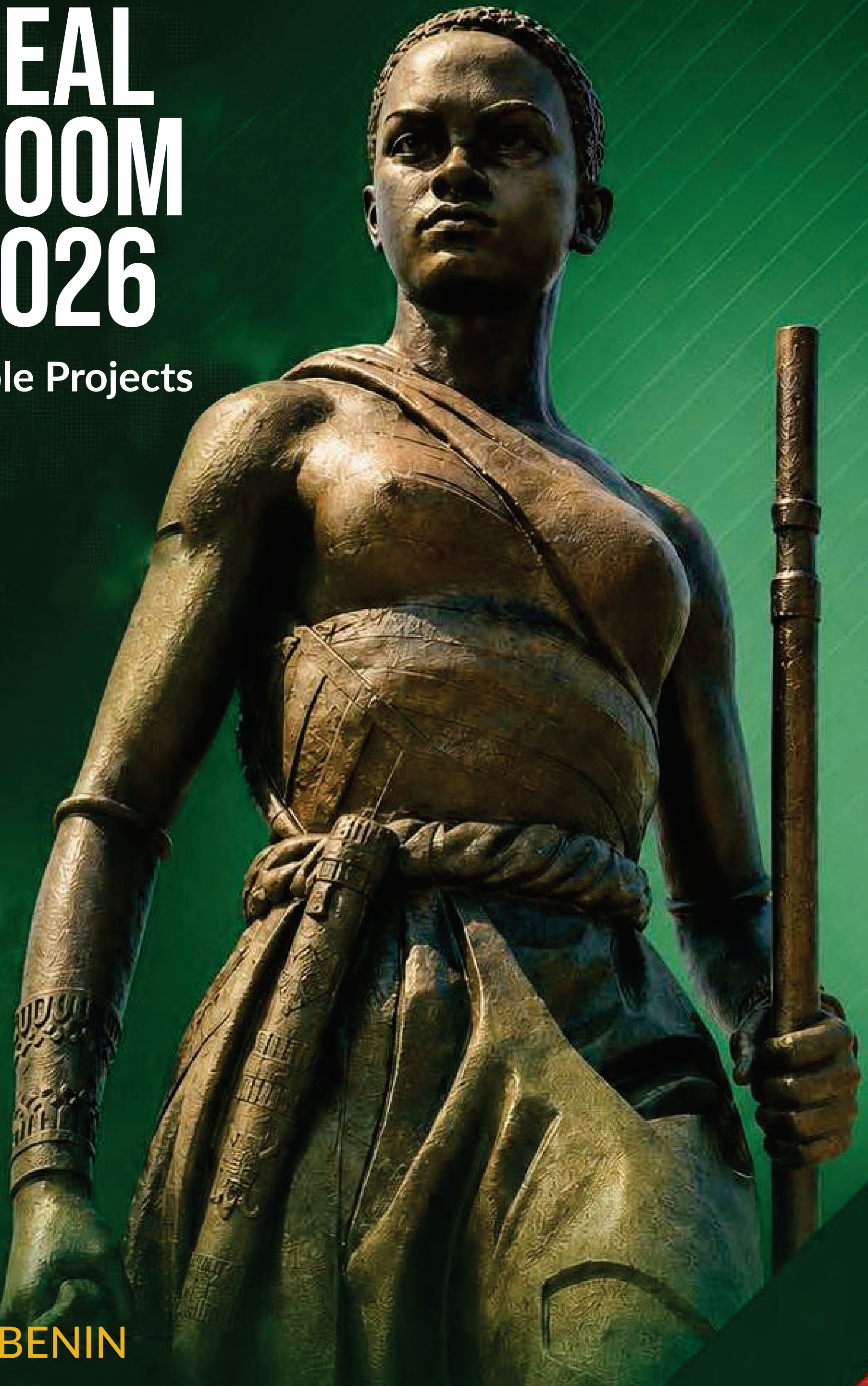
BENIN DEAL ROOM 2026

Where Capital Meets Bankable Projects



COTONOU • REPUBLIC OF BENIN

16 - 18 SEPTEMBER 2026

A government-backed flagship investment event featuring more than 20 pre-selected projects.

$2–3 Billion in Investment Opportunities

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Government-Endorsed event convened by

the Directorate General for Economic Attractiveness and Diplomacy (DGADE) of the Ministry of Foreign Affairs (aMAE), jointly with the Ministry of Tourism and Foreign Trade, in charge of the African Integration, Industry and the Promotion of Private Investment (MTCE), the Embassy of the Republic of Benin to Nigeria, and the Investment and Export Promotion Agency (APIEx).

In collaboration with

the Ministry of Economy and Finance, in charge of Cooperation; Ministry of Tourism and Foreign Trade, in charge of the African Integration, Industry and the Promotion of Private Investment (MTCE), the Real Estate and Urban Development Company (SimAU), Glo-Djigbé Special Economic Zone (GDIZ), Investment and Industry Promotion Company (SIPI) and the Chamber of Commerce and Industry of Benin (CCI-Benin).

Implementing Partner

CMD Tourism and Trade Enterprises Ltd.

Lead Transaction Advisory Partner

PAC Capital
(a leading capital markets and financial advisory services)

Media & Communications Partner

GLANN Media Consult

Background

Benin Deal Room 2026 (BDR 2026) is a closed-door, government-backed, deal-making event where capital meets bankable projects aligned with the Benin National Development Plan. It is designed to bring together development finance institutions, institutional investors, strategic corporates, project sponsors and public sector leaders in Cotonou from 16 - 18 September 2026.

The Republic of Benin offers investors a practical entry point into West Africa, combining coastal access through the Port of Cotonou with growing logistics, industrial, and export-oriented capacity. The country's reform agenda is supporting industrialization, value addition, and private-sector-led growth, with platforms such as the Glo-Djigbé Industrial Zone (GDIZ) helping expand opportunities in agro-processing, manufacturing, logistics, and export supply chains.

The Benin Deal Room's primary objective is to facilitate mandate alignment and deliver a pipeline of government-endorsed projects with strong investment potential and completed due diligence leading to transaction close out within 6 months.

The target pipeline comprises more than **20 government-endorsed projects,** representing an **estimated USD2–3 billion** capital requirement across **agro-industry, manufacturing, infrastructure, logistics and energy.** Each opportunity presented will be supported by a deal book profile covering the sponsor, sector, estimated capital expenditure, funding requirement, project stage, permits, offtake or revenue model, environmental and social risk profile, supporting documentation and identified diligence gaps. This approach is intended to streamline investor review and support informed decision-making.

Value Proposition of Benin Deal Room 2026

Benin Deal Room 2026 compresses months of origination and reduces friction in early-stage project screening by offering:

- curated access to project sponsors,
- comprehensive documentation,
- direct access to relevant public institutions, decision-makers and transaction advisors with the support of APIEx.

For Investors	Faster origination, validated project pipeline, direct sponsor access, sector briefings, transaction-readiness clinics and a 60-day post-event action tracker.
For Project Sponsors	Get investor-ready and in front of capital, investor-readiness feedback, documentation support and curated access to investors matched by sector, mandate and ticket size.
For Partners	Visibility with qualified investors, thought-leadership participation and contribution to transaction-readiness support, subject to transparency and conflict-of-interest safeguards.

Transaction oriented format: meet sponsors and government in closed 1:1 meetings 20+ pre-vetted projects, deal room ready, across agro-industry, manufacturing, infrastructure, logistics and energy. Total capex potential USD 2-3B+

Pipeline discipline: Inclusion in the deal book is contingent on an initial readiness review covering sponsor credibility, strategic fit, documentation quality, funding requirements, commercial logic, regulatory status, environmental and social considerations and minimum data room completeness. This process is intended to uphold a high standard of project quality and investor relevance.

Event Format

Date	16–18 September 2026	**Venue**	Cotonou, Republic of Benin
Format	Curated 1:1 deal rooms	**Outcome**	60-day action plan, 5+ MoUs signed by March 2027

The Deal Room is structured to move participants from market context and mandate fit into live deal negotiations and term sheet discussions.

DAY 1 — MARKET CONTEXT AND ALIGNMENT

- Overview of the investment climate, national development priorities and investment project portfolio
- DFI mandate discussion, DFI mandate and co-investment criteria panel
- Sector rooms (agro-industry, manufacturing, infrastructure, logistics and energy)
- Investor-sponsor matchmaking setup. Investors select project from deal book based on mandate fit.

DAY 2 — CONVERT INTEREST INTO NEGOTIATION

- Deal engagement and transaction readiness clinics and selected site visits
- Pre-scheduled closed door 1:1 meetings. Bilateral deal sessions all day. 30 mins pre-scheduled meetings investors+ sponsors + technical advisor. NDA signed at entry
- Technical assistance clinics, selected site visits.
- DFI, E&S, legal financial model advisors on site. Sponsors get 15min. Feedback on gaps blocking term sheet.
- Investor cocktail (opportunity to discuss pipeline gaps and derisk for commitments)
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DAY 3 — NEXT-STEP ALIGNMENT AND OUTCOMES

- Advance priority projects with active DFI participation, sponsor undertakings, transaction-readiness clinics
- Term sheet clinics - legal and investment teams host 45min session with top 10 projects
- Capital mobilization panel (include blended finance structures for Benin Republic)
- Close deal outcomes and next steps: Presentation of results of the Deal Room, the engagements completed and the next steps for projects in negotiation

POST EVENT

- Exclusivity window for projects with term sheets.
- Data room access for qualified investors
- Dedicated transaction team assignment.
- 60-day post-event/post deal room tracker.

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Engagement Tiers

PARTICIPATION CATEGORIES	BENEFITS
Investors	Deal Book access, access to thematic parallel sessions, participation in DFI mandate and co-investors and criteria panel, five (5) curated project meetings, investor briefings, access to the data room and investors' cocktail.
Project Sponsors	Eligibility assessment, approved deal-book listing, three (3) curated investor meetings, technical clinics, investors' cocktail.

PARTNERSHIP CATEGORIES	BENEFITS
VIP Investors	Deal Book access, access to thematic parallel sessions, participation in DFI mandate and co-investors and criteria panel, five (5) curated project meetings, investor briefings, access to the data room and investors' cocktail, dedicated transaction support.
VIP Project Sponsors	Eligibility assessment, approved deal-book listing, five (5) curated investor meetings, technical clinics, investors' cocktail, an organised visit and Ministerial dinner.
Anchor Sponsor	Deal Book listing, brand presence, official speaking opportunities, curated meetings, participation in term sheet/technical clinics, post event follow-up support.

Next Step

Interested investors and partners are invited to request the investor brief, confirm sector interest and indicate preferred project profiles for curated engagement.

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THANK YOU

We look forward to welcoming you to the Benin Deal Room 2026.
Together, lets's accelerate impactful investments and build
bankable pathways for sustainable West African development.

BENIN
DEAL
ROOM
2026

Le rendez-vous des investisseurs et des projets structurés